



Discovery Primary School

Since the opening of Discovery School in September 2007, SMART Interactive Products have been used throughout the school to provide a effective method of teaching.

As part of the school build, Baxter Communications were specified as the specialist I.T. Contractor and were commissioned to install 22 SMART 600i (First Generation) Interactive Whiteboards.



At that time, the 600i was the first product of its kind, with it's combined short throw projector and audio system these products were a major step up from the typical ceiling mounted projector installation.

For many years these whiteboards have performed exceptionally well however after 8 years of heavy use the performance level of the projectors have degraded through time.

The school has also expanded in size since its original build and during that time additional SMART Boards with modern projectors installed were highlighting the needs to consider replacing the older equipment.

Having continued to work closely with Discovery School since the initial build, Baxter Communications were called upon to provide a solution to replace the equipment with a suitable product that could meet the schools budget requirements as well as being able to serve the school with a similar level of reliability shown by the 600i's.

As Baxter Communications are an independent reseller/installer, multiple options were able to be offered to the school and high on the list was the consideration of teacher training and product familiarity, which in this instance proved to be the most important factor during the product selection process.

The decision was made to use SMART Technologies E70 Interactive Panels. These high-definition, shadow-free LED displays are virtually glare free and can also provide an optimal view from any angle in the classroom.

By opting for the SMART E70, teachers were already familiar with the SMART Technologies software, there-by eliminating any re-training and also, by purchasing a SMART product, the school qualified for a 1 year license of the latest SMART Notebook software.

"For many years we have had a great relationship with Baxter's, who never failed to deliver a first class, personal and professional approach with their suggestions during their surveys and brilliant after-care service"

Dami Alabi—Keystage 2 Teacher/I.C.T. Coordinator

Although the SMART E70 Panel has integrated speakers the school opted to have a Sound Bar installed. The provided Sound Bar allows for multiple inputs including Bluetooth and utilises 4 powered driver units with an integrated 60 watt amplifier, producing a rich spacious sound which is more than capable of filling any classroom size.



With these new High-Definition Touch Panels and Sound Bars, images are much brighter and clearer than before, even during a bright summers day. Coupled with there being no need for regular maintenance or replacement parts, the total cost of ownership for these products is predicted to be significantly lower than previous equipment.

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